

EU Twinning Project

Forwarding Armenian Statistics Through Twinning

AM09/ENP-PCA/TP/04

MISSION REPORT

on

ICT SOCIETY STATISTICS

Activity F1-F2: Identification of issues

Mission carried out by

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Other material produced or collected for the activity Annex F1.12 Introduction to EU Regulation

- Annex F1.13 ICT Statistics in Denmark
- Annex F1.14 ICT Statistics in Lithuania

Annex F1.15 ICT Statistics in Lithuania – Enterprise Survey Annex F1.16 ICT Statistics in Lithuania – Public Administration Survey

1. List of Abbreviations

BC	Beneficiary Country
MS	Member State
MSE	Member State Experts
ToR	Terms of Reference
NSSRA	National Statistical Services of the Republic of Armenia

2. Executive Summary

Statistics Armenia is already today producing ICT statistics on the supply side (the ICT sector) and partly on the demand side (ICT usage in households).

A survey on ICT usages in enterprises and institutions will close an important gap in the coverage of the Armenian information society statistics. The main focus will be on implementing EU standards in the enterprise survey as the public sector currently is not covered by an EU framework. However, a pilot will be conducted for a limited number of institutions, based on the enterprise questionnaire.

During the activity, no significant technical, organisational or legal obstacles for the survey were observed. However, ressources to implement the survey need still to be allocated. A road map for the survey has been drafted in order to facilitate the construction of a budget.

User needs will have to be clarified before next activity, resulting in a draft list of indicators to be covered in the survey.

3. General comments

This mission report was prepared in the National Statistical Service of the Republic of Armenia. The MS Esperts would like to thank the individuals met at the mission much for providing valuable information about the current and future situation and for their kind support during the stay.

The overall purpose and mandatory result for component F, Information Society is firstly to roll out and publish results from a survey on ICT usage by enterprises and institutions before the Twinning project ends, and secondly to train NSSRA staff on issues related to statistics for the information society.

The first mission was devoted to the following objectives:

1. Purpose of activity

- To obtain an overview of the ICT statistics currently produced by NSSRA;
- To discuss the EU regulations and recommendations concerning statistics on ICT usage;
- To present MS reporting forms concerning businesses' and institutions' ICT usage;
- To involve relevant external stakeholders in the discussions.

2. Expected output of the activity

- A conceptual delimitation of the type of units to be included in the statistics on ICT usage:
 - definition of enterprises in the perspective of ICT society statistics;
 - definition of organisations in the perspective of ICT society statistics;
- Other basic concepts concerning statistics on ICT usage discussed and defined methodological questions, quality issues;
- A roadmap / an implementation plan for the new survey on ICT usage;
- A lining up of work programme for the next activity (F3);
- \circ To decide upon the preferred timing of the next activity (F3).

The planned activies and the expected output were all achieved.

The views and observations stated in this report are those of the MS Experts and do not necessarily correspond to the views of Statistics Denmark and Statistics Lithuania.

4. Assessment and results

The purposes of the activity are:

- To obtain an overview of the ICT statistics currently produced by NSSRA;
- To discuss the EU regulations and recommendations concerning statistics on ICT usage;
- To present MS reporting forms concerning businesses' and institutions' ICT usage;
- To involve relevant external stakeholders in the discussions.

The discussion with Armenian experts provided a comprehensive overview of the current situation, and the possible obstacles and solutions.

4.1. Present situation on ICT statistics at NSSRA

Statistics on Information Society presently collected and published by NSSRA include information on the *supply side*. Statistics for the *demand side (take-up)* of ICT is available for Armenian households but is non-existent regarding the enterprises. Data regarding ICT use (take-up) by the public sector is also not available today.

Presently, the NSSRA produces and publishes the following *supply side* indicators:

- ICT services
- ICT products
- Telecommunication services and products
- Trade in ICT services and products

These indicators are disseminated on the NSSRA website and in publications like 'Socio-Economic situation of the Republic of Armenia' and 'Statistical Yearbook of Armenia'.

Supply-side information is available from enterprises within the ICT sector (e.g. telecom companies, hardware and software producers.)

For further details regarding the collection of supply side information by the NSSRA please refer to Annex 4: ICT Statistics carried out by NSSRA.

The *Division of Trade and Other Services Statistics* is main responsible for the production of ICT statistics with assistance of *regional officies* (data collection) and specialists in other units: *IT department* (data processing) and *Enterprise Register* (population and sample).

4.2. Data available from the Enterprise Incubator Foundation (EIF)

EIF is a business development and incubation agency supporting technology companies in Armenia with the objective of, among others, improving the competitiveness of Armenian IT companies and improve their access to knowledge and information on best practices and experience.

On annual basis, EIF collects basic economic and financial data from Armenian ICT companies. Besides, EIF has experience in research of engineering sector companies of Armenia. EIF cooperates with a number of industry organizations (e.g. the Union of Armenian IT Companies, 3D Association, etc.), and with the Ministry of Economy. EIF data describes supply-side information.

From the demand side perspective, EIF has conducted 2 surveys of households' PC and Internet penetration & usage. Currently EIF collects no information regarding the demand-side of ICT (ICT-usage) by enterprises.

At a meeting held between Member States' Experts, the NSSRA and EIF (4. May 2011), EIF expressed its' interest in NSSRA's planned production of statistics regarding Armenian enterprises' and institutions' use of ICT. This is believed to complete the picture of the Armenian information society. EIF is willing to assist the NSSRA in *defining the user needs*, and offered to participate in a brain-storming exercise, where the survey's content could be discussed. Also EIF offered *expert assistance* concerning ICT definitions and concepts in the questionnaire on ICT usage and in addition expressed support for the project in general.

4.3. User needs

A preliminary list of user needs was drawn up by NSSRA, concerning core indicators:

The number of enterprises using computers

- 1. The specific share of businesses having computers, among the total number of enterprises
- 2. The number of employees using computers
- 3. The specific weight of employees using internet
- 4. The number of enterprises that receive orders through internet
- 5. The specific weight of enterprises that receive orders through internet
- 6. The number of enterprises that place orders on the internet
- 7. The specific share of enterprises placing orders on the internet.

These indicators represent urgent user needs. Also the *annual data reporting to UNCTAD and EU* were considered to be important gaps to cover, concerning enterprise ICT usage, where NSSRA currently is reporting "Not Available". Reference to these data programmes is included in the annexes. The survey might also contribute to national inquiries from ministries (e.g. Ministry of Transport, Ministry of Economics), analysts and a broader range of users.

The MSE's also provided a draft list with suggestions of indicators to include (see annex 10).

4.4. Possible obstacles

The different stages of a survey were evaluated and no major technical, political or organizational obstacles for the survey were observed at this stage. However, at present there is no budget for implementation of the survey.

5. Conclusions and recommendations

The observations, conclusions and recommendations are in the following structured around the typical phases of a questionnaire-based survey.

In order to foresee possible problems, all phases, including the late ones, were discussed during the mission. The conclusions in the following are structured in order of the different phases of a survey. See also the overview of tasks in Annex 6: Roadmap of activities overview.

6. Preparing the frames of the survey

The resource situation was not clarified at the time of the mission. The MS Experts strongly recommend that a budget for the implementation of the ICT usage survey is established as soon as possible. The budget preferably could be made in two or three versions, reflecting the possible scenarios with respect to the expected financial situation of NSSRA.

The need for ressources is determined especially by choise of data collection method, sample size and the number of indicators chosen. NSSRA thus needs to balance the available ressources with the information requiested by main users – including detail level and desired quality/certainty of the results.

According the NSSRA there are no special legal issues related to the preparation and implementation of the survey, e.g. early warning of the participating enterprises before data collection.

Once the content of the questionnaire is agreed upon, the questionnaire is expected to be approved without problems and in a short time by the State Council. Shortly after approval the collection of data can be started.

The EU framework of the ICT surveys is defined in the relevant legislation and in several manuals, the most important of which are:

- The *frame regulation* of Information Society Statistics (regulation 808/2004 plus 1006/2009 amending Regulation 808/2004)
- The *annual ES model questionnaires* including general outline of the survey (see annex) and the corresponding *implementing regulation*. The latest in force concerns the 2011 data collection.
- The annual Methodological manual.

For this project the model questionnaire is believed to be the most useful document.

6.1. Define purpose of survey

Main purposes of the survey that were identified are:

- Collection of important information regarding the take-up of ICT products and services by Armenian enterprises (and institutions)
- To produce statistics comparable to European statistics re. the use of ICT
- To gain experience in order to be able to conduct a series of annual surveys during the coming years
- To be able to produce (some of the) necessary data for international questionnaires, e.g. UNCTAD, European Commissions questionnaire to CIS countries, etc.

6.2. Decision of overall survey design

MSE recommends that an early decision concerning the survey design is taken. Decisions regarding the overall survey design depend among other things on availability of resources and user needs. Any potential obstacles or challenges should be addressed as early as possible in the project.

6.3. Defining user needs and scope of survey

It is important to balance user needs with available resources and considerations for respondents' burden. The first proposal of possible indicators included in the annexes are rather extensive. It will be necessary to shorten this list via consultations with main users. It it the viewpoint of the MES that the final list should reflect also national Armenian needs and should not necessarily include all European Union indicators.

The results of the survey could be used to compare industries, small vs. large enterprises and sectors (enterprises, public institutions, households).

NSSRA expressed a need for establishing time series immediately by including question on previous year's activities, at least for selected questions. This approach is positively evaluated by the MSE.

6.4. Questionnaire

The new questionnaire should follow principles laid down in international questionnaire design. It should have a clear and logical, modular structure. The use of filter questions is recommended to minimise respondents' burden, for example enterprises without internet access will not be asked about internet usage.

The questionnaire should be accompanied by instructions, either to the enterprises (if a postal questionnire), or to the interviewers, clear definitions and explanations of e.g. technological terms.

Methodological experts of NSSRA in other divisions are expected to assist Trade and Other Services Statistics with the design of the qestionnaire.

6.5. Target and frame population

The target population of the survey are enterprises and institutions.

Enterprises

The coverage of the survey could follow the coverage of Eurostat survey 2011 including enterprises with min. 10+ employees (see annex 11). It is possible for NSSRA to expand the coverage (e.g. include smaller enterprises than 10 employees) if it is considered relevant.

The MSEs recommend to follow international classification of economic activities (NACE rev. 2) and a measure of size of the enterprise (number of possible full-time employees).

Institutions

During the activity, 'Institutions' was clarified to be mainly public sector organisations. It is important to underline that there are no European requirements and definitions of public sector organisations.

User needs and available resources should be taken into consideration when deciding on the target population. During the mission it was clarified that the survey of enterprises should have higher priority than the survey of instituions. Thus it was considered to make a pilot survey on public sector units:

- 1. based on the enterprise questionnaire with possible adjustments
- 2. covering a limited part of the public sector with somewhat uniform units, e.g. ministries.

6.6. Sample

Enterprises

It was stressed by the MSEs that the sample should be representative for the target and frame population concerning ICT usage and should aim at covering ICT-users as well as non-users of ICT.

For this purpose the MSEs recommend stratification by economic activity (NACE Rev. 2) and size classes. As a supplement stratification by region could be considered if it is thought to have special influence on ICT usage.

The data collection will take place in regional officies. If a random sample for practical reasons is not taken from all regions, it should be ensured that the chosen regions are representative concerning the target population.

Sample size should be determined from balancing user needs and available resources.

EU requirements for 2011 states: "The sampling design and the resulting sample size should be appropriate for obtaining accurate, reliable and representative results on the variables and items in the model questionnaire. This objective should be achieved for the overall proportions as well as for the proportions for the different breakdowns..."

Specific EU-requirements concerning breakdowns do not necessarily have to be followed in this respect as they require quite a large sample. Armenian user needs of degree of certainty (quality) of the results should be roughly estimated though. Therefore breakdowns for publication – by industry groups, size classes, perhaps regions – should be carefully considered before the sampling.

The unit responsible for the Business Register is expected to assist Trade and Other Services Statistics with providing the population and drawing the sample.

Institutions

The MSEs find that the suggested population of ministries for the pilot study will make it possible and relevant to survey the total population.

6.7. Data collection, -processing and -analysis

The NSSRA is considering personal interviews as means of data collection.

Personal interviews have some important advantages compared to e.g. postal questionnaire. The quality of the collected answers is expected to be more comprehensive. There is no need for reminders. On the other hand personal interviews are more expensive.

For personal interviews an *interview guide* should be prepared in advance.

Means should be taken to reduce unit non response and item non response to a minimum.

The *data processing* should include:

- Editing for logical errors
- Weighting (rasising to frame population) to correct for imbalances in the sample

The IT Department is expected to assist Trade and Other Services Statistics with the dataprocessing.

6.8. Documentation and dissemination

Dissemination and documentation has so far not been discussed much, however a form of publication is a likely outcome. However, the basic fact that the choice of indicators for the questionnaire in practice decides and limits the content of the publication was stressed by the MSEs.

The documentation of the survey should include assessment of the reliability of results and comparision of results with the EU surveys and compliance with EU methodology.

Furthermore the results should be presented to meet the defined user needs.

6.9. Action points before the next mission

Tasks to be completed and prepared us mentioned in Annex 8: Activities by NSSRA before next mission. Written material should be provided in English.

6.10. After the Twinning Project

The ICT usage surveys in EU take place on an annual basis. During the Twinning project, the continuation and consolidation of the survey, and its' frequency should be considered.

7. Annexes

Annex 1: Terms of Reference

Activity F1 and F2

Identification of issues and development of options and roadmap for implementation

1. Purpose of activity

The purposes of the activity are:

- To obtain an overview of the ICT statistics currently produced by NSSRA;
- To discuss the EU regulations and recommendations concerning statistics on ICT usage;
- To present MS reporting forms concerning businesses and institutions' IT usage;
- To involve relevant external stakeholders in the discussions.

2. Expected output of the activity

The expected outputs of the activity are:

- A conceptual delimitation of the type of units to be included in the statistics on ICT usage:
 - \circ definition of enterprises in the perspective of ICT society statistics;
 - definition of organisations in the perspective of ICT society statistics;
- Other basic concepts concerning statistics on ICT usage discussed and defined methodological questions, quality issues;
- A roadmap / an implementation plan for the new survey on ICT usage;
- A lining up of work programme for the next activity (F3);
- \circ To decide upon the preferred timing of the next activity (F3).

3. Project Participants

Mr. Gagik Anayan, Member of State Council on Statistics (BC Component Leader;)

Ms. Anahit Harutyunyan, Head of Trade and Other Services Statistics Division;

Ms. Inga Baroyan, Main Specialist of Trade and Other Services Statistics Division;

Ms. Heghine Babayan, Main Specialist of Trade and Other Services Statistics Division;

Ms. Mariam Dallakyan, Leading Specialist of Trade and Other Services Statistics Division;

Mr. Martin Lundø, Chief Adviser, Business Development Division, Statistics Denmark (MS Component Leader);

Ms. Agnes Tassy, Senior Adviser, Business Development Division, Statistics Denmark; Mr. Gediminas Samoulis, Head of Knowledge Economy Division, Statistics Lithuania.

External Stakeholders taking part in the activity

"Enterprise Incubator" (Yerevan based agency assisting the development of ICT enterprises)

Annex 2: Programme for the mission

Time	Place	Event	Purpose / detail				
Monday, morning	Congress Hotel	Meeting with RTA	To discuss the programme of the week				
Monday, afternoon	NSSRA	Meeting with BC Component Leader and BC Experts	Introduction to current ICT statistics in NSSRA. Discussion of the new survey: • what units to include • what IT aspects to cover • what data sources are available for the sampling (business register, Incubator, other)				
Tuesday, morning	NSSRA	Presentation	Ms Experts' presentation on EU Regulations on statistics on ICT usage				
Tuesday, afternoon	NSSRA	Round table discussions	MS Experts' presentation on their practices on implementing surveys on enterprises' and organisations' ICT usage. Problems, obstacles, and other challenges. The design of the statistical forms used. Communication strategy.				
Wednesday, morning	EIF	Meeting	Meetings with Enterprise Incubator Foundation and Business Register				
Wednesday, afternoon	NSSRA	Meeting with BC Experts	Discussion of preliminary road map				
Thursday, morning	NSSRA	Ad-hoc meetings	Further work on the road map and on the planning of the activities F3-F6				
Thursday, afternoon	NSSRA	Meeting with RTA	Preliminary debriefing. Agreement on the structure and content of the mission report. Discussion of the Friday presentation to the BC Project Leader				
Friday, morning	NSSRA	Ad-hoc meetings	Further work on the road map, on the report, and on the presentation to the BC Project Leader				
Friday, afternoon	NSSRA	Meeting with BC Project Leader	Debriefing. Findings and recommendations, and the implied work programme for BC Experts before next activity (F3)				

Meeting Programme for MS Experts: 2 May (Monday) – 6 May (Friday)

Annex 3: Persons met

List of all the people met during the mission.

Anahit Safyan - Division Head Hasmik Egiazaryan - Leading specialist Ruzanna Shaboyan - 1st category specialist Gayane Vardanyan, 1st category specialist Anahit Araqelyan,1st category specialist Anna Antonyan Arevik Saghumyan, Leading specialist Inga Baroyan, Main specialist Heghine Babayan, Main specialist Anahit Harutyunyan - Division Head Natalya Poghosyan, Department Head Karine Aramyan, Leading specialist Laura Sargsyan,1st category specialist Garik Khachatryan - Main specialist Laert Harutyunyan - Division Head Georgi Torosyan, Division Head Lusine Markosyan, Main Specialist Ashot Ananayan - Division Head Nadejda Astvadzaturova, Main Specialist Astghik Aleksanyan - Leading Specialist

Bagrat Yengibaryan - Director

International statistical cooperation division International statistical cooperation division International statistical cooperation division Trade and other services division IT development department **Business Register Division Business Register Division Business Register Division Business Register Division** Transport and telecommunication division Household survey division Industry statistics division National Accounts division Information Technologies and Innovation Policy Department, Ministry of Economy Enterprise Incubator Foundation

Annex 4: ICT Statistics carried out by NSSRA

(ICT supply side)

Specification, Data, Source (survey		Frequency	Who is	Publication,
Content indicators	administrative		submitting	Dissemination,
	register)		data	Timeline
			(reporting	
			units)	
ICT Service Field	Data is collected			"Socio-Economic
	through the reporting	Monthly,	The report	situation of RA,,
NACE Rev.2	Form 1-IT on	Quarterly	presented by	information monthly
Part J sections	"Information		124 IT	report,
58.21.0, 58.29.0,	Technologies and		organizations	Statistical Yearbook
62.01.0,	Information services			of Armenia,
62.02.0,62.09.0, 63.1	,,			NSSRA web site
ICT Trade Field	Data is collected			-//-
	through the reporting	Quarterly	The report is	
NACE Rev.2	form 1-Trade on		presented by 5	
Part G sections	"Trade turnover,,		organizations	
46.51.0, 46.52				
ICT Production Field	Data is collected			-//-
	through the reporting	Quarterly	The report is	
NACE Rev. 2	form		presented by 39	
Part C sections	1-Prod. on		organizations	
26.11.0, 26.12.0,	"Production of			
26.20.0, 26.30.0,	Industrial Enterprises			
26.40.0, 26.80.0	Turnover,,			
ICT	Data is collected		The report is	-//-
Telecommunication	through the reporting	Quarterly	presented by	
Field	form		200	
NACE Rev. 2	13-Communication		organizations	
Part J section 61				

Annex 5: PowerPoint presentations

- Agnes Tassy: EU regulation
- Gediminas Samuolis: Lithuanian ICT statistics areas and organisation
- Martin Lundø: OECD model, ICT usage in Danish enterprises

All presentations will be made available on a project website. The presentations also include extra material that, due to time constraints, were not presented at the meetings.

Annex 6: Roadmap of activities

Preliminary overall plan for the implementation of the survey on enterprises' and institutions' ICT usage.

Task	Deadline
Method of data collection decided upon	1 Aug. 2011
Gross list of indicators chosen	1 Sept. 2011
Questionnaire finished	1 Dec. 2011
Software for entering and storing data developed	1 Feb. 2012
Start of data collection	1 Feb. 2012
End of data collection, data entry and data editing	1 May 2012
Data base established	1 June 2012
End of data analysis	1 Oct. 2012
Publishing results	1 Nov. 2012

Overview of tasks

Task / Milestone	Deadlines/ time	Project activity	
0. Define purpose of survey	Provide relevant and reliable data on ICT usage in Armenian enterprises and institutions	15. May 2011	F1
	Meeting EU requirements (methodology, indicators)		
	Make existing ICT statistics more complete		
	Deliverance of data to UN, EU, other international organisations		
1. Decision of overall survey design	Strategy and general planning issues. incl. data collection method.	Dec. 2011	F5
1.1.Defining user needs and scope of survey	Possible hearing of users	Sept. 2011	F5
	List of indicators	Sept. 2011	
1.2. Questionnaire	Wording + design	Dec. 2011	F3
	Hearing (optional)		
	Testing (optional)		
	Guide + instructions (training) to field wor- kers in case data is collected by personal interviews	febr. 2012	
1.3. Target population (desirable coverage)		10. Nov. 2011	F3
1.4. Frame population (actual coverage)	Business register	15. Nov. 2011	F3
	List of institutions		
	Delimitation (industry, size groups, perhaps regions, institutions)		
	Assesment of possible shortcomings in coverage		
1.5. Sample	Stratification (activity by Nace 2, no. of full-time employees by sizegroups, possible regions)	Dec. 2011	F3
	Sample type (e.g. random, stratified)		
2. Data collection	Method (postal questionnaire or collected and assisted by interviewers)	May 2012	
	System for data capture		
	Performing interviews		
	System of reminders if postal questionnaire		
3. Dataprocessing	Combining datasets	1. June 2012	F4
	Editing, error corrections		

	Raising results to population by weighting		
4. Dataanalysis	Tabulation programme for analysis	1. Oct. 2012	F4
	Assessment of quality and representativity		
	Comparability with EU and other countries.		
5. Documentation and dissemination	Tables and charts for publication	Nov. 2012	F6
	Description of results, explanations etc.		
	Documentation of survey		

Annex 7: Draft time plan for missions

To be checked by participants.

Twinning Project Activity	Dates	Subject and output				
F1-F2	2-6 May 2011	Identification of issues. Assessment of current status; presentation of MS practices; discussion of issues to be addressed; roadmap established				
F5	26-30 September 2011 (?)	Study visit to Statistics Denmark. BC Experts presented to Danish ICT statistics. Questionnaire design and instructions; storage and processing of data; stratification and sampling; tabulation and analytical tools				
F3	7-11 November 2011 (?)	Sampling method. Definition of the population and the sampling techniques. Final input to the questionnaire.				
F4	11-15 June 2012 (?)	Analysis and data processing. Discussion of preliminary results from the survey; discussion of dissemination strategy; consolidation of production system				
F6	19-23 November 2012 (?)	Review of implementation. Review of the obtained results				

Annex 8: Activities by NSSRA before next mission

All written material to be provided to the MSEs in English one week before the next mission (F5).

- Decision of survey design (incl. user needs on indicators and target population for both enterprises and institutions)
- Estimation of resources (inclusive financial resources) for implementing the survey
- Draft list of indicators to be included in the survey, draft questionnaire

Annex 9: Existing international reporting systems on ICT statistics

- Unctad questionnaire on ICT usages by enterprises and on the ICT sector.
- Eurostat dataquestionnaire ("STATISTICAL CO-OPERATION WITH TRANSITION COUNTRIES").

Not enclosed, available in electronic form.

Annex 10: List of indicators and themes – ICT usage in enterprises

					0500		Deserved	I dala sera da			
	ICT usage in enterprises	EL	irostat q	uestionr	naires	U	NSTAD	0	ECD	Denmark	Lithuania
No		2012	2011	2010	remarks	2010	remarks	2005	remarks	2011	2011
	Module A: Use of										
	computers and computer										
-	Number (share) of enterprises							r			
	using computer (<i>include</i>										
	Personal Computers, nettops,										
	portable computers (e.g.										
	laptops, notebooks,	Х	Х	Х		Х		Х		Х	X
	netbooks), other portable										
	devices like Smartphones,										
Δ1	(PDA))										
7.1	Number (share) of persons										
	employed using computer at	Ор	Ор	Ор		х					X
A2	least once a week	-	-	-							
	Number (share) of enterprises										
	using an internal computer			х		х		х		х	х
12	network (e.g. LAN - Local										
AJ	Number (share) of enterprises										
	having an internal home page			х		х		х		х	x
A4	(Intranet)										
	Number (share) of enterprises										
	using internal home page for										
	sharing the following										
A5	information				ŝ			1			
	a) The general policy of strategy of the enterprise				00						
	b) Internal company				e V						
	newsletters or daily news				Jair						
	c) Day-to-day / working				onr						
	documents (e.g. for meeting)				esti						
	d) Manuals, guides or				due						
	training material				e						
	e) Product or services				Don						
	Number (share) of enterprises				<u> </u>						
A6	having extranet			х		X		X			
	Number (share) of enterprises										
	using third party open source		On	x						x	x
A 7	software can by		υp	~						~	~
A7	separated to subgroups										
	using IT applications to										
	provide persons employed										
	remote access to the	On								v	
	enterprise's e-mail system,	Op								~	
	documents or applications										
48	(via fixed, mobile or wireless										
70	Number (share) of enterprises										
A9	employing ICT/IT specialists	х									
	Number (share) of enterprises										
	enterprise recruit or try to										
	recruit personnel for jobs	Х									
Δ10	skills during reference year										
	Number (share) of enterprises							<u> </u>			
	having hard-to-fill vacancies	v									
	for jobs requiring ICT/IT	X									
A11	specialist skills										
	Number (share) of enterprises										
	providing training to develop										
A12	of upgrade IC I related skills										
	a) Training for ICT/IT							1			
	specialists	Х									

	b) Training for other persons	x		1							
	employed	~									
	Number (share) of enterprises										
	employed having access to										
	personal human resources										
	services electronically, e.g.		Х							Х	Х
	working time recording										
	system, request annual leave,										
Δ13	view or download payslips,										
AIS	of other services										
	Number of computers in										
A14	enterprises (for first										
	Can be added auestions		l	I				l			
	related to barriers of										
	computers use										
	Module B: Access and use										
	of the Internet			1	1	1	1	1			
B1	Number (share) of enterprises	Х	Х	Х		Х		Х		Х	Х
	Number (share) of persons										
	employed using internet at	х	Op	х		х		х			Х
B2	least once a week										
	Type of internet connection										
B3	(share of enterprises):		[1		1	1	1	1		
	a) dial-up access over normal	v	v	v		v				v	v
	connection	^	^	^		^				^	^
	a1) dial-up access over										
	normal telephone line							х			
								х			
	a2) ISDN connection										
	etc) connection	Х	Х	Х		Х		Х		Х	Х
										v	v
	d) optical fibre connection						bile			Λ	~
	e) Cable modem						om	Х			
	f) Other fixed internet						pu				
	connection (leased line, fixed	Х	Х	Х		Х	daı	Х		Х	Х
	wireless connections)						xec				
	g) Mobile connection (e.g.						d (f				
	e.g. analogue mobile phone,					Х	and				
	CDMA2000 1xEVDO)						adb				
	g1) Mobile broadband						proâ				
	connection (via at least 3G						d br				
	modem or 3G handset) using	Х	Х	Х			lar			(X)	х
	e.g. UMTS, CDMA2000						and				
	g1-1) via portable						, wb				
	computer with at least 3G						rro				
	modem e.g. notebook,						na				
	netbook, laptop, Ultra Mobile	Ор	Ор	Ор			d to			X	
	PC-UMPC, tablet PC using						atec				
	e.g. UMTS, CDMA2000						Jarc				
	g1_2) via handset with at			ł			sep				
	least 3G technology e.g.										
	Smartphone, PDA phones	05	05	0						v	
	using e.g. UMTS,	Ob	Op	Ob						^	
	CDMA2000 1xEVDO,										
	nSDPA a2) Other mobile						4				
	g2) Other mobile										
	analogue mobile phone,	х	X	X						X	Х
	GSM, GPRS, EDGE										
	Number (share) of										
	enterprises by maximum										
	contracted download speed of										
B4	connection										
	- sinteenon	v	v							v	v
	a) less than 2 Mbit/s		•							Ă	X

	b) at least 2 but less than	х	x							x	x
	c) at least 10 but less than 30 Mbit/s	х	x							x	x
	d) at least 30 but less than 100 Mbit/s	Х	x							x	x
	e) at least 100 Mbit/s	Х	х							x	x
	Internet purposes (share of		l	l		l		l			
B5	enterprises)		1		1				1		1
	services			X				X			
	banking					X					
	financial services					X					
	b) Training and education			X		X		X			
	c) Market monitoring (e.g. prices)				-90						
	d) Receiving digital goods or services				tel 20 2007						
	e) Obtaining after-sales service				DO L						
	f) Sending and receiving e-					х					
	g) Telephoning over the										
	Internet/VoIP, including video conferencing					x					
	h) Getting information about goods and services					х					
	i) Providing customer					х					
	i) Delivering products online					х					
	k) Internal or external					x		x			
	recruitment					~		~			
	bulletin boards					X					
	m) Getting information from general government					x					
	n) interaction with general						Eurostat				
	government organisations (excluding getting of					x	00-07				
	information)										
B6	using the Internet for interaction with public authorities	X	x	x				x		x	x
	Number (share) of enterprises		I	I		I		I			
B7	by purposes for interaction with public authorities:		T	T	1	T	1	1	1		1
	a) obtain information from public authorities' websites or home pages	x	x	x				x		x	x
	b) obtain forms from public authorities' websites or home pages, e.g. tax declaration	х	x	x				x		x	x
	c) return filled in forms electronically, e.g. forms for customs or VAT declaration, provision of statistical information to public authorities	x	x	x				x		x	x
	d) For treating an administrative procedure (e.g. declaration, registration, authorisation request) completely electronically without the need for additional paper work (including payment if required)	x	Ор	x				x		x	x

I 1	e) For submitting a proposal	1	l	i –	i .	i .	1	1	I		
	in a public electronic tender										
	system (e-procurement) (in			х						Х	Х
	the system itself and not by e-										
	mail) Number (share) of enterprises										
	using the Internet to manage										
	the following administrative										
B8	procedures electronically			1		1					
	a) Declaration of social	х	х							n.a.	Х
	b) Declaration of corporate										
	tax		х							X	Х
	c) Declaration of VAT	Х	Х							x	х
	d) Declaration of customs/excise		х							х	х
	Reasons limiting electronic						1				
	interaction with public										
B9	authorities			r	1	r			r		
	confidentiality and security		Х							X	X
	b) Electronic procedures are		v							Y	Y
	time consuming		^							^	^
	c) Electronic procedures still		v							Y	v
	require exchange of paper mail or personal visits		X							X	X
	d) Not aware of availability		Х							X	х
	Number (share) of enterprises										
	using the Internet for										
	accessing tender documents	х	х							Х	х
	and specifications in										
B10	systems of public authorities?										
	Number (share) of enterprises										
	using the Internet for offering										
	goods or services in public authorities' electronic										
	procurement systems										
	(eTendering) in following										
B11	countries			1	1	1					
	a) in own country	Х	Х							X	X
	b) in CIS countries										
	c) in EUcountries	Х	Х							X	Х
	d) in other countries										
	Number (share) of enterprises	v	v			v		v		V	v
B11	with a Web Site/homepage	×	×			×		Χ.		X	X
	Number (share) of enterprises by website or homepage										
B12	facilities:										
	a) Marketing the enterprise's products				-90						
	b) Delivering digital goods or				∋l 20						
	c) Providing after sales				2						
	support				Ľ						
	d) A privacy policy										
	statement, a privacy seal or	Ор	Ор	х				х		Х	Х
	website safety										
	e) Product catalogues or price	Ор	Ор	x				х		Х	х
	f) Possibility for visitors to										
	customise or design the	Ор	Ор	x						x	Х
	g) Online ordering or										
	reservation or booking, e.g.	Х	Х	X				Х		X	Х
	shopping cart										

	h) Order tracking available	Ор	Ор	x			x		x	x
	i) Personalised content in the website for regular/repeated	Ор	Ор	x			x		x	x
	j) Advertisement of open job positions or online job	Ор	Ор	x					X	x
B13	application Number (share) of enterprises using a digital signature in any message sent, i.e. using encryption methods that assure the authenticity and integrity of the message (uniquely linked to and capable of identifying the signatory and where any subsequent change to the message is detectable)			x					x	x
	Can by added questions on mobile connection to the Internet for business									
	Module C: Sending/receiving of messages suitable for automatic processing (e- business)			I	I	1	L	I		
C1	Number (share) of enterprises sending or receiving electronically information in a format that allowed its automatic processing	x	x	x					х	x
C2	Purpose for automated data exchange (share of enterprises)									
	a) Sending orders to suppliers			x			Х		x	х
	b) Receiving e-invoices		Х	х			х		x	Х
	c) Receiving orders from			х			х		Х	Х
	d) Sending a invoices		х	х			х		x	х
	e) Sending or receiving product information (e.g. catalogues, price lists, etc.)	x	х	x					x	x
	f) Sending or receiving transport documents (e.g. consignment notes)	х	х	х					х	x
	g) Sending payment instructions to financial institutions	х	х						х	x
	h) Sending or receiving data to/from public authorities (e.g. tax returns, statistical data, [national examples], etc.)	x	x	x					x	x
	Module D: Sharing electronically information on Supply Chain Management (e-business, sharing all types information with suppliers and/or customers)									
D1	Number (share) of enterprises regularly sharing electronically information on the supply chain management with suppliers or customers	x		x						x
D2	Number (share) of enterprises sharing the information electronically with suppliers	x		x						x

	Number (share) of enterprises sharing the information	х		x						x
D3	electronically with customers Purpose for regularly sharing									
D4	information electronically (share of enterprises)									
	a) On Inventory levels, production plans or demand									
	b) Progress of deliveries (i.e.									
	distribution of raw materials or finished products)									
	Module E: Automatic share of information within the			•	•			•		
	enterprise (internal sharing information)									
F1	Number (share) of enterprises that received a sales order (either electronically or not) and shared about it electronically and automatically with the software	x	x	x					x	х
E2	Purpose for automatic share of information (share of enterprises)				1	-1	I	I		
	a) With management of inventory levels	х	х	x			х		x	х
	b) With accounting division	х	х	x			х		х	х
	c) With production or services management	х	х	х			х		х	х
	d) With distribution management	х	х	х			х		х	х
E3	Number (share) of enterprises that send a purchase order (either electronically or not) and the relevant information about it shared electronically and automatically with the software	x	x	x					х	x
E4	Purpose for automatic share of information (share of enterprises)									
	a) With management of inventory levels	Х	X	x			X		x	X
	b) With accounting division	Х	Х	x			х		х	х
E5	Number (share) of enterprises using an ERP (enterprise resource planning) software package to share information between different functional areas (e.g. accounting, planning, production, marketing)	x		x						x
50	Number (share) of enterprises using any software application for managing information about clients (so called-Customer Relationship Management – CRM									x
Εb	a) Capturing, storaging and making available to other business functions the information about clients?	x		x						
	b) Analysing the information about clients for marketing purposes (setting prices, making sales promotion, choosing distribution channels, etc.)?	x		x						

	Module F: e-Commerce (sale or purchase products over computer networks)								
F1	Number (share) of enterprises having purchased via the Internet	х	х	x		x	х	x	x
F2	Enterprise Internet purchases in % of total purchases	X	х	х				x	x
F3	Number (share) of enterprises having received orders via the internet	х	x	x		x	х	x	x
F4	Enterprise Internet sales in % of the total turnover	х	х	х			х	x	х
F5	e-Commerce by type of client - B2B, B2G and B2C	Х					Х		
F6	e-Commerce by destination - Own country, EU countries, CIS countries, Rest of the world		x				x	х	x
F7	Number (share) of enterprises using a secure protocol, such as SSL and TLS for the reception of orders via Internet			x					
F8	Effects of electronic sales							Γ	
	a) Access to new markets, increasing sales potential								
	b) Lower transaction costs						Х		
	c) Increased turnover						Х		
	d) Reduced transaction time						 Х		
	e) Increased quality of customer service						х		
	f) Keeping pace with competitors						х		
	g) Able to better target customers individually						х		
F10	Problems of electronic sales								
	a) Products or services not suitable for e-commerce						х		
	b) Customers do not want to buy via e-commerce						х		
	c) Security concerns (related						 х		
	d) Problems related to logistics (shipping of goods								
	or delivery of services) e) Uncertainty about legal						 		
	framework						 X		
	implementing e-commerce						X		
	g) The need to reorganise business processes for e- commerce						х		
	h) Adverse experiences with								
	i) Language problems related to international e-commerce								
	i) Privacy concerns						х		
	can by separated in two groups - e-commerce via the Internet and via other computer networks		<u> </u>		1	I		 L	
	Module G: Use of Radio Frequency Identification (RFID) technologies							 	
G1	Number (share) of enterprises using Radio Frequency Identification instruments		x					x	x

<u></u>	Purposes for use RFID (share										
G2	a) Person identification or					1					
	access control		Х							Х	Х
	b) as part of the production										
	and service delivery process										
	(Monitoring and control of industrial production supply		x							x	x
	chain and inventory tracking,		A							A	~
	service -, maintenance - or										
	asset management)										
	c) for after-sales product identification e.g. theft										
	control, counterfeiting,		х							X	X
	allergen information										
	Module H: E-security										
	Internal security facilities in										
	enterprises (share of										
H1	enterprises)						1				
	protection software							х			Х
								х			
	c) Firewalls (software or	├									
	hardware)							X			Х
	d) Snom filt			1				Х			
	e) Secure servers (support	╞──┤		+	1	+					
	secured protocols such as							х			х
	https)										
	f) Off-site data backup							х			
	Communication with	•						1			
	enterprise using the following										
H2	security facilities	- T		1	1	T	1		r		
	as customer's authentication			x				х			
	mechanism										
	b) Other authentication			х							х
	c) Data encryption for										
	confidentiality			х							X
	Time of update any of its										
<u>ц</u> о	security facilities (include										
пэ	Encountered ICT related	I									
	security problems in the last										
H4	12 months:				1	1	I				
	a) Computer virus, worm or Troian attack resulting in loss										
	of information or working			х				х	þ		Х
	time								arat		
	b) Unauthorised access to			v				v	šebí		v
	or data			X				X	ot s		X
	c) Blackmail or threats to the			v	1			v	É.		v
	enterprise data or software			^				^			^
	Module I: ICT Investment										
	(OPTIONAL)										
	Purchases of IT goods	l I									
	(computers and peripheral										
	equipment) and Communication goods	Op		Op							
11	(equipment),										
	Purchases of other ICT goods			1	1						
	(Consumer electronic										
	ICT components and goods	Ор		Ор							
	Manufacturing services for										
12	ICT equipment)				ļ						
	Purchases of software, pre-	0		0							
12	packaged and customised	Ob		Ор							
10	(Dusiness and productivity			1	1	1	1	1	1		1

	I			1	1			l i i i i i i i i i i i i i i i i i i i	
	software and licensing								
	services),								
	Total cost for creation of own	On		On					
14	account software,	Ορ		Op					
	Purchases of Information								
	technology consultancy and								
	service, Telecommunication	Ор		Ор					
	services and other ICT								
15	services,								
	Purchases of leasing or rental	On		On					
16	services for ICT equipment,	ΨÞ		υp					
	can by separated in two								
	groups - purchases and share								
	of purchased in balance sheet								
	Module K: Green ICT and								
	environmental impact								
	Number (share) of enterprises								
K1	using following policies:								
	a) Policies designed to reduce								
	the amount of paper used in		х					х	х
	printing or conving								
	b) Policies designed to reduce								
	the energy consumption of								
	ICT equipment e g								
	Computers and screens to be								
	turned off use of automated								
	power down devices for the		Х					X	Х
	ICT equipment use of multi-								
	function peripheral imaging								
	devices (printers, scanners,								
	photocopiers) etc.								
	c) Policies for using								
	telephone, web or video								
	conferencing instead of		Х					X	Х
	physical travel.								
	Number (share) of enterprises								
	dedicated IT applications to								
	reduce the energy		Х					x	x
	consumption of business								
K2	processes								
	Module X: Background								
	information about								
	enterprise (Can by obtained								
	from SBS survey or register)								
	Main economic activity of	Y	Y	v				Y *	Y **
X1	the enterprise,	^	^	^				Λ	^
	Average number of persons	v	v	v				۷*	V **
X2	employed,	^	^	^				^	<u>^</u>
	Total purchases of goods and								
	services (in value terms,	Ор	Ор	Х					X**
X3	excluding VAT)								
	Total turnover (in value	x	x	Y				X *	X **
X4	terms, excluding VAT)	^	^	^		1		A	^

* From register

* From SBS surveys

List of indicators and themes – ICT usage in public administration institutions

	ICT usage in public administration institutions		Lithuania
No		???	2010
	Module A: Use of computers and computer networks		Γ
A1	Number (share) of institutions using computer		X
A2	Number of computers in institutions		X
A3	Number (share) of persons employed using computer at least once a week		X
A4	Number (share) of ICT specialists		X
A5	Number (share) of institutions providing training to develop or upgrade ICT related skills of personnel		X
A6	Number (share) of training persons in ICT area		X
A7	Number (share) of institutions using an internal computer network (e.g. LAN - Local Area Network)		х
A8	Number (share) of institutions having an internal home page (Intranet)		х
A9	Number (share) of institutions using internal home page for sharing the following information		
	a) The general policy or strategy		х
	b) Internal newsletters or daily news		X
	c) Day-to-day / working documents (e.g. for meeting)		x
	d) Manuals, guides or training material		X
A10	Number (share) of institutions having extranet		х
A11	Number (share) of institutions using third party open source software (can by separated to subgroups)		х
A12	Number (share) of institutions using following ICT systems:		L
	a) ERP (enterprise resource planning) software package to share information between different functional areas (e.g. accounting, planning)		х
	b) software application for managing information about clients (so called-Customer Relationship Management – CRM software)		x
	c) electronic record of working time		Х
	d) web site content management system		Х
	e) Document Management System		Х
	f) Geographic Information System (GIS)		х
	Module B: Access and use of the Internet		
B1	Number (share) of institutions using the Internet		х
B2	Number (share) of persons employed using internet at least once a week		х
B3	Type of internet connection (share of institutions):		
	a) dial-up access over normal telephone line or ISDN connection		Х
	a1) dial-up access over normal telephone line		
	a2) ISDN connection		
	c) DSL (xDSL, ADSL, SDSL etc) connection		X
	d) optical fibre connection		х
	e) Cable modem		
	f) Other fixed internet connection (leased line, fixed wireless connections)		х
	g) Mobile connection (e.g. e.g. analogue mobile phone, GSM, GPRS, UMTS, EDGE, CDMA2000 1xEVDO)		

	g1) Mobile broadband connection (via at least 3G modem or 3G handset) using e.g. UMTS, CDMA2000 1xEVDO, HSDPA	x
	g2) Other mobile connection using e.g. analogue mobile phone. GSM. GPRS. EDGE	Х
B4	Number (share) of institutions using a digital signature in any message sent, i.e. using encryption methods that assure the authenticity and integrity of the message (uniquely linked to and capable of identifying the signatory and where any subsequent change to the message is detectable)	x
	Module C: e-Services	
C1	The methods of implementation of administrative services:	
	a) Direct communication, face to face	x
	b) By post	x
	c) Through a call centre	x
	d) By phone	x
	e) By mobile phone	x
	f) By Internet telephony (e.g. Skype)	x
	g) By e-mail	x
	h) Via a website	x
	i) Via Internet social networks (e.g. Facebook)	x
C2	Number (share) of institutions with a Web Site/homepage	X
C3	Number (share) of institutions by website or homepage facilities:	
	a) Structure and contacts	
	b) Information about the institution's activity	x
	c) Relevant news related to the institution's activity	X
	d) Information about services	x
	e) Consulting services via website	x
	f) Advertisement of open job positions or online job application	x
C4	Number (share) of institutions by e-services	
	a) possibility to download forms	x
	b) possibility to return filled out forms	x
	c)possibility to perform administrative procedures electronically, without additional paperwork	x
	d) e-services possibility using previous registration of the user (without repeated data entry, automatically using the information already available)	x
	Module D: E-security	
D1	Internal security facilities in enterprises (share of enterprises)	
	a) Virus checking or protection software	x
	b) Anti-spyware software	x
	c) Firewalls (software or hardware)	x
	d) Spam filter	x
	e) Secure servers (support secured protocols such as https)	x
	f) Off-site data backup	x
D2	Communication with enterprise using the following security facilities	
	a) Electronic digital signature as customer's authentication mechanism	x
	b) Other authentication mechanism (e.g. PIN code)	x
	c) Data encryption for confidentiality	X

D3	Time of update any of its security facilities (include automatic updates).	x
D4	Encountered ICT related security problems in the last 12 months:	
	a) Computer virus, worm or Trojan attack resulting in loss of information or working time	x
	b) Unauthorised access to enterprise computer systems or data	х
	c) Blackmail or threats to the enterprise data or software	x

Annex 11: Eurostat model questionnaire 2011

Remark: The model questionnaires covers the annual implementation regulations in force. The contents change annually. Some questions are voluntary for member states to cover.

COMMUNITY SURVEY ON ICT USAGE AND E-COMMERCE IN ENTERPRISES 2011

Sampling unit:	Enterprise.
Scope / Target Population:	Economic activity:
	 Enterprises classified in the following categories of NACE Rev. 2: Section C - "Manufacturing"; Section D,E - "Electricity, gas and steam, water supply, sewerage and waste management"; Section F - "Construction"; Section G - "Wholesale and retail trade; repair of motor vehicles and motorcycles"; Section I - "Accommodation and storage"; Section J - "Information and communication"; Section N - "Real estate activities"; Division 69 -74 - "Professional, scientific and technical activities"; Group 95.1 - "Repair of computers"; Classes/groups 64.19 + 64.92 + 65.1 + 65.2 + 66.12 + 66.19 - "Financial and insurance activities". Enterprise size: Enterprises with 10 or more persons employed; Optional: enterprises with number of persons employed between 1 and 9. Geographic scope: Enterprises located in any part of the territory of the Country.
Reference period:	Year 2010 for the % of sales/orders data and where specified. January 2011 for the other data.
Survey period:	First quarter 2011.
Questionnaire:	The layout of the national questionnaire should be defined by the country. However, countries should follow the order of the list of variables enclosed, if possible. The background information (Module X) should be placed at the end of the questionnaire. This information can be obtained in 3 different ways: from national registers, from Structural Business Statistics or collected directly with the ICT usage survey. Every effort should be made to obtain them from the most recent SBS survey. Countries can include additional questions.

General outline of the survey

Target respondent:	A decision maker with major responsibility for IT-related issues in the enterprise (the IT manager or a senior professional in the IT department). In smaller enterprises, the respondent should be someone at the level of managing director or the owner. In any case the respondent should not be someone with responsibilities only in accounting.
Sample size, stratification:	The sampling design and the resulting sample size should be appropriate for obtaining accurate, reliable and representative results on the variables and items in the model questionnaire. This objective should be achieved for the overall proportions as well as for the proportions for the different breakdowns of the population defined below: NACE and size class. NACE breakdown and enterprise size class breakdown are not required to be cross-tabulated. This requirement aims at ensuring the collection of a complete dataset – without empty, confidential or unreliable cells - for these indicators – with an exception for those broken down by economic activity for the calculation of European NACE aggregates.
NACE breakdown:	(To be applied to: all variables; enterprises with 10 or more persons employed; whole territory of the Country.) Data should be broken down by the following NACE Rev. 2 aggregates for possible calculation of national NACE Rev. 2 aggregates: 1 $10 - 18$ 2 $19 - 23$ 3 $24 - 25$ 4 $26 - 33$ 5 $35 - 39$ 6 $41 - 43$ 7 $45 - 47$ 8 $49 - 53$ 9 55 10 $58 - 63$ 11 68 12 $69 - 74$ 13 $77 \cdot 82$ 14 $26.1 \cdot 26.4$, 26.8 , 46.5 , 58.2 , 61 , 62.01 , 62.02 , 62.03 , 62.09 , 63.1 , 95.1 Optional: 15 $64.19 + 64.92 + 65.1 + 65.2 + 66.12 + 66.19$ Breakdowns for which national data should be provided with the purpose of possible calculation of European NACE aggregates: 1a 10.12 1b 13.15 1c 16.18 4a 26 4b 27.28 4c 29.30 4d 31.33 $7a$ <

	13a $77-78 + 80-82$ $13b$ 79 $14a$ 95.1 Optional: $15a$ $64.19 + 64.92$ $15b$ $65.1 + 65.2$ $15c$ $66.12 + 66.19$
Size class breakdown:	(To be applied to: all variables; aggregate of all mandatory NACE aggregates [1 to 14 defined above]; whole territory of the Country.) Data should be broken down by the following size classes of the number of persons employed: 1 10 or more 2 10 - 49 (small enterprises) 3 50 - 249 (medium enterprises) 4 250 or more (large enterprises) 5 1-9 6 1-4
Weighting of results:	7 5-9 Results should in general be weighted by number of enterprises. <u>Turnover/Purchases weighting</u> should be used for sales/purchases related questions. Quantitative variables in the e-commerce module related to sales/purchases should be weighted by total turnover/total purchases. <u>Weighting by the Number of Persons Employed</u> should be applied for questions A2, B4, B5 and for % using the Internet, % having broadband, % having DSL, % having a website or homepage, % purchasing via computer networks, % receiving orders via computer networks.
Treatment of non-response/'Do not know':	Unit non-response: The non-respondent units should be assumed to resemble those who have responded to the survey and be treated as non-selected units. For this, the weighting or the grossing up factors should be adjusted: the design weight N_h / n_h is replaced by N_h / m_h where N_h is the size of stratum h , n_h is the sample size in stratum h and m_h is the number of respondents in stratum h . Item non-response: Logical corrections should be made, when information can be deduced from other variables, and priority given to further contacts with enterprises to collect the missing information. For the categorical variables (e.g. the YES/NO questions), respondents with item non response or 'do not know' should not be imputed with values from respondents who answered the question. Numerical variables shouldn't be imputed (see also Methodological Manual).
Tabulation of results:	For the categorical variables, estimates should be made for the total number of enterprises for each response category, tabulated using the breakdowns specified above. For the quantitative variables (turnover, sales, purchases and number of persons employed), when collected in absolute or percentage terms (and not in percentage classes), estimates should be made for the total values in absolute terms, tabulated using the breakdowns specified above .
Data transmission:	Results are to be sent to Eurostat following the transmission format described in another Eurostat document.

COMMUNITY SURVEY ON ICT USAGE AND E-COMMERCE IN ENTERPRISES 2011

Model Questionnaire

	(Questions relating to the Benchmarking Framework 2011-2015 are marked with an asterisk *)			
	Module A: Use of computers and computer networks	;		
	(Scope: all enterprises)			
A1.	Did your enterprise use computers, in January 2011? (Filter question) Computers include Personal Computers, portable computers (e.g. laptops, notebooks, nettops), personal digital assistants (PDA) or smartphones.	Yes 🗆	No 🗌 Go to X1	
A2.	How many persons employed used computers at least once a week, in January 2011? - <i>Optional</i>	(Number)		
	If you can't provide this value, Please indicate an estimate of the percentage of the total number of persons employed who used computers at least once a week, in January 2011. – <i>Optional</i>		%	
A3.*1	Did your enterprise have in use, in January 2011, third party open source software in the following classes?			
	 (i.e. with its source code available, no copyright cost, and the possibility to modify and/or (re)distribute it) - Optional 	Yes	No	
	a) Operating system(s), e.g. Linux			
	b) Internet browser software, e.g. Mozilla, Firefox, Chromium			
	c) Office software, e.g. Open Office			
	d) Web server (e.g. Apache, Tomcat)			
	e) Open source ERP or CRM applications for business process automation, e.g. OpenERP, Joomla, Ruby on Rails, MySQL			
	f) Other <u>open source</u> , e.g. security software (e.g. Open SSL, SSH), e- learning platforms (e.g. Moodle), e-mail servers (e.g. Send Mail, Postfix)			
A4.* ²	In January 2011, did the persons employed have access to personal human resources services electronically? e.g. working time recording system, request annual leave, view or download payslips, or other services	Yes 🗌	No 🗌	

¹ Indicator to be added to the benchmarking framework after adequate testing ² For indicator D2 of the benchmarking framework (bi-annual)

	Module B: Access and use of the Internet		
	(Scope: enterprises with Computers)		
B1.	Did your enterprise have access to the Internet, in January 2011? (Filter question)	Yes 🗆	No □ -> Go to C1
B2.	Did your enterprise have the following types of external connection to		
	the Internet, in January 2011?	Yes	No
	a) Traditional Modem (dial-up access over normal telephone line) or ISDN connection		
*3	b) DSL (xDSL, ADSL, SDSL etc) connection		
*	 c) Other fixed Internet connection, e.g. cable, leased line (e.g. E1 or E3 at level 1 and ATM at level 2), Frame Relay, Metro-Ethernet, PLC - Powerline communication, etc, fixed wireless connections 		
*	 d) Mobile broadband connection (via at least 3G modem or handset) using e.g. UMTS, CDMA2000 1xEVDO, HSDPA 		
	 d1) Mobile broadband connection via portable computer using modem with at least 3G technology, e.g. laptop, notebook, nettop with at least 3G modem using e.g. UMTS, CDMA2000 1xEVDO, HSDPA 		
	 d2) Mobile broadband connection via handset with at least 3G technology, e.g. smartphone using e.g. UMTS, CDMA2000 1xEVDO, HSDPA - optional 		
	e) Other mobile connection using e.g. analogue mobile phone, GSM, GPRS, EDGE		
B3.	What was the maximum contracted download speed of the fastest Internet connection of your enterprise, in January 2011? (tick only one)		
	b) at least 2 but less than 10 Mbit/s		
	c) at least 10 but less than 30 Mbit/s		
	d) at least 30 but less than 100 Mbit/s		
D 4 ±4	e) at least 100 Mbit/s		
B4.**	How many persons employed used computers with access to the World Wide Web at least once a week, in January 2011? - Optional	(Numb	er)
	If you can't provide this value, Please indicate an estimate of the percentage of the total number of persons employed who used computers with access to the World Wide Web at least once a week, during January 2011. - Optional		%
B5.* ⁵	How many persons employed were provided with a portable device with at least 3G technology for accessing the Internet, in January 2011? e.g. via portable computer with modem or via handset, with at least 3G technology using e.g. UMTS, CDMA2000 1xEVDO, HSDPA, while excluding GPRS	(Numl	per)
	If you can't provide this value, Please indicate an estimate of the percentage of the total number of persons employed who were provided with a portable device with at least 3G technology for accessing the Internet, in January 2011? e.g. via portable computer with modem or via handset using e.g. UMTS, CDMA2000 1xEVDO, HSDPA, while excluding GPRS		%

 ³ For indicator B11 of the benchmarking framework
 ⁴ For indicator B10 of the benchmarking framework
 ⁵ For indicators B12 and B13 of the benchmarking framework

B6.	Did your enterprise have a Website or Home Page, in January 2011? (Filter question)	Yes 🗆	No
B7.	Did the Website or Home Page have any of the following facilities, in		<u>.</u>
	January 2011?	Yes	No
	a) Online ordering or reservation or booking, e.g. shopping cart		
0	b) A privacy policy statement, a privacy seal or certification related to website safety		
P	c) Product catalogues or price lists		
	d) Possibility for visitors to customise or design the products		
O N A	e) Order tracking available on line		
	f) Personalised content in the website for regular/repeated visitors		
L	g) Advertisement of open job positions or online job application		

	Use of the Internet in contact with public authorities (Scope: enterprises with access to the Internet)		
	Public authorities refer to both public services and administration activities, e.g. t registration, social security, public health, environment or commune administratio (please add national examples) Public authorities can be at local, regional or national level.	ax, customs, ons.	business
B8.** During 2010, did your enterprise use the Internet to			
		Yes	No
	a) obtain information from public authorities' websites or home pages?		
	b) obtain forms from public authorities' websites or home pages? e.g. tax declaration		
	c) return filled in forms electronically, e.g. forms for customs or VAT declaration		Go to B10
	 optional d) treat an administrative procedure completely electronically without the need for paper work (including payment, if required), e.g. declaration, registration, authorisation request 		
B9.	During 2010, did your enterprise use the Internet to manage the following administrative procedures electronically?		
	(by returning filled in forms electronically)	Yes	No
	a) Declaration of social contributions for the persons employed		
	b) Declaration of corporate tax		
	c) Declaration of VAT		
	d) Declaration of customs/excise		
B10.	Do you consider any of the following reasons as limiting your electronic interaction with public authorities?		1
		Yes	No
	a) Concerns related to data confidentiality and security		
	b) Electronic procedures are too complicated and/or too time consuming		
	c) Electronic procedures still require exchange of paper mail or personal visits		

⁶ For indicator E3 of the benchmarking framework

	d) Not aware of availability of electronic procedures			
	 Public electronic Procurement refers to the use of the Internet by enterprises to offer goods or services to public authorities at national level or in other EU countries. The eProcurement process is based on a number of stages from the notification process (online availability of procurement notices and tender specifications) through tendering, awarding, to payment. eTendering is the stage of an eProcurement process dealing with the preparation and submission of tenders or proposals online; this includes bids submitted through open, restricted, or negotiated procedures, as well as Framework Agreements and Dynamic Purchasing Systems (DPS). Submission of bids by e-mail is excluded. 			
B11.	During 2010, did your enterprise use the Internet for accessing tender documents and specifications in electronic procurement systems of public authorities?	Yes	No 🗌	
B12.	During 2010, did your enterprise use the Internet for offering goods or services in public authorities' electronic procurement systems			
	(eTendering)?	Yes	No	
	a) in your own country			
	b) in other EU countries			
B13.	B13. If "No" to B12 a Was any of the following issues a reason for not offering goods or services in public authorities' electronic procurement systems (a conducting) during 20102			
	- optional	Yes	No	
	a) Your enterprise does not sell to the public sector			
	b) Concerns related to confidentiality and security			
	c) Not aware of electronic tendering relevant to the enterprise			
	d) Other reasons			

Module C: Sending/receiving of messages suitable for automatic processing to/from systems outside the enterprise

(Scope: enterprises with Computers)

Electronic transmission of data suitable for automatic processing means:

 sending and/or receiving of messages (e.g. orders, invoices, payment transactions, product descriptions, transport documents, tax declarations)

- in an agreed or standard format which allows their automatic processing, e.g. EDI, EDIFACT, ODETTE, TRADACOMS, XML, xCBL, cXML, ebXML
- to or from other enterprises, public authorities or financial institutions
- without the individual message being typed manually
- via any computer network

	[national examples]		
C1.*	In January 2011, did your enterprise send or receive electronically such information in a format that allowed its automatic processing? (Filter question)	Yes 🗌	No □ -> go to D1
C2.8	Did your enterprise send or receive electronically such information for		
	the following purposes?	Yes	No
	a) Sending payment instructions to financial institutions		
	b) Sending or receiving product information (e.g. catalogues, price lists)		
	c) Sending or receiving transport documents (e.g. consignment notes)		
	 d) Sending or receiving data to/from public authorities (e.g. tax returns, statistical data, import or export declarations [national examples]) 		

Module D: Electronic invoicing

(Scope: enterprises with Computers)

An electronic invoice is an electronic transaction document that contains billing information.

Two different types of electronic invoices are distinguished:

- e-invoices are electronic invoices in a standard structure (suitable for automatic processing) that may be processed automatically. They may be directly exchanged between suppliers and customers, via service operators or via an electronic banking system.
- Invoices in electronic format not suitable for automatic processing.

D1.*⁹

	In January 2011, did your enternrise send electronic invoices?			
	in January 2011, did your enterprise send electronic involces?		No	
	a) e-invoices in a standard structure suitable for automatic processing? e.g. EDI, UBL, XML, (please add national examples)			
	b) Electronic invoices not suitable for automatic processing e.g. emails, email attachment in PDF format			
D2.* ¹⁰	In January 2011, did your enterprise <i>receive</i> e-invoices in a standard structure suitable for automatic processing? e.g. EDI, UBL, XML, please national examples	Yes 🗆	No 🗆	

⁷ For indicator D3 of the benchmarking framework

⁸ For indicator D3 of the benchmarking framework

⁹ For indicator D5 of the benchmarking framework

¹⁰ For indicator D5 of the benchmarking framework

	Module E: Automatic share of information within th	e enterprise	;
	(Scope: enterprises with Computers)		
	 Sharing information electronically and automatically between different fur any of the following: Using one single software application to support the different function (Enterprise Resource planning) software; data linking between the software applications that support the different software applications that support the different functions of the enterprise; within this enterprise, sending or receiving electronically information that automatically. 	actions of the enterprine orent functions of vare applications applications at can be process	erprise means se, e.g. ERP the enterprise; that support sed
E1.* ¹¹	In January 2011, when your enterprise received a sales order		
	shared electronically and automatically with the software used for the following functions?	Yes	No
	a) Your management of inventory levels		
	b) Your accounting		
	c) Your production or services management		
	d) Your distribution management		
E2.* ¹²	In January 2011, when your enterprise sent a purchase order (either		
	electronically and automatically with the software used for the following functions?	Yes	No
	a) Your management of inventory levels		
	b) Your accounting		

¹¹ For indicator D1 of the benchmarking framework ¹² For indicator D1 of the benchmarking framework

	Module F: e-Commerce		
	(Scope: enterprises outside the financial sector with Computers)		
	An e-commerce transaction is the sale or purchase of goods or services con networks by methods specifically designed for the purpose of receiving or pla or services are ordered by those methods, but the payment and the ultimate of services do not have to be conducted online. e-commerce transactions exclude orders made by manually typed e-mail me	nducted ov cing of orc delivery of essages.	ver computer lers. The goods the goods or
	E-commerce Sales		
	Web sales		
	Web sales are sales made via an online store (web shop) or via web forms of website or extranet, regardless of how the web is accessed (computer, lapto	on your en p, mobile j	terprise's phone).
F1. *	During 2010, did your enterprise <i>receive</i> orders for products or services placed via a website? (excluding manually typed e-mails) (Filter question)	Yes 🗌	No □ -> Go to F4
F2. *	Please state the value of the turnover resulting from orders <i>received</i> that were placed via a website (in monetary terms, excluding VAT), in 2010.	(Natio	onal currency)
	If you can't provide this value,		
	Please indicate an estimate of the percentage of the total turnover resulting from orders <i>received</i> that were placed via a website, in 2010.		%
F3.* ¹⁵	In 2010, did your enterprise <i>receive</i> orders placed via a website by customers located in the following geographic areas?		
			No
	a) Own country		
	b) Other EU countries		
	c) Rest of the world		
	EDI-type sales EDI-type sales are sales made via EDI-type messages. EDI (electronic data i as a generic term for sending or receiving business information in an agreed for automatic processing (e.g: EDIFACT, UBL, XML,).	nterchang ormat whic	e) is used here ch allows its
F4.	During 2010, did your enterprise <i>receive</i> orders for products or services placed via EDI-type messages? (Filter question)	Yes 🗌	No □ -> Go to F7
F5.	Please state the value of the turnover resulting from orders <i>received</i> that were placed via EDI-type messages (in monetary terms, excluding VAT), in 2010.	(National currency)	
	If you can't provide this value,		
	Please indicate an estimate of the percentage of the total turnover resulting from orders <i>received</i> that were placed via EDI-type messages, in 2010.		%
F6.	In 2010, did your enterprise <i>receive</i> orders placed via EDI-type		
	messages by customers located in the following geographic areas?	Yes	No
	a) Own country		

 ¹³ For indicator D11 of the benchmarking framework
 ¹⁴ For indicator D9 of the benchmarking framework
 ¹⁵ For indicator D12 of the benchmarking framework (biennial)

	b) Other EU countries					
	c) Rest of the world					
	E-commerce Purchases			1		
F7.* ¹⁶	During 2010, did your enterprise send orders for p via computer networks? (via a website or EDI-type systems, and excluding ma	products or services anually typed e-mails)	Yes	Yes I No I -> go to G1		
F8.* ¹⁷	-optional During 2010, did your enterprise <i>place</i> orders for via a website?	products or services	Yes		No 🗆	
F9.* ¹⁸	-optional During 2010, did your enterprise <i>place</i> orders for via EDI-type messages?	ers for products or services Yes No		No 🗆		
F10.	Please indicate for 2010 the value of orders that v purchases' value (in monetary terms, excluding v	vere sent electronically /AT)	in relatio	n to	the total	
	-optional Less than 1%					
		1% or more and less than 5				
	5% or more and less than			10%		
		10% or more and less than		25%		
	25% or more and less th		n 50%			
		50% or more and less than	75%			
		75% or more				
	Alternative Question Please state the value of the purchases resulted for electronically (in monetary terms, excluding VAT); -optional If you can't provide this value Please provide an estimate of the percentage of the resulted from orders placed electronically, in 2010	rom orders <i>placed</i> , in 2010. ne total purchases that).	(Natio	onal (Currency)	
F11 *	-optional	osite or FDI-type				
19	messages to suppliers located in the following ge	ographic areas?			N1	
			Yes	6	No	
	a) Own country					
	b) Other EU countries					
	c) Rest of the world					

 ¹⁶ For indicator D11 of the benchmarking framework
 ¹⁷ For indicator D11 of the benchmarking framework
 ¹⁸ For indicator D3 and D11 of the benchmarking framework
 ¹⁹ For indicator D12 of the benchmarking framework (biennial)

	Module G: Use of Radio Frequency Identification (RFID)	technolog	jies
	(Scope: enterprises with Computers)		
	Radio Frequency identification technologies (RFID) means: - please add national examples - an automatic identification method to store and remotely retrieve data using RF - a RFID tag is a device that can be applied to or incorporated into a product or or via radiowaves.	ID tags or trar bject and tran	nsponders, smits data
G1.* 20	In January 2011, did your enterprise make use of Radio Frequency Identification instruments? (Filter question)	Yes	No □ -> go to H1
G2.* ²¹	In January 2011, for what purposes did your enterprise use RFID?		
		Yes	No
	a) Person identification or access control		
	 b) as part of the production and service delivery process (Monitoring and control of industrial production, supply chain and inventory tracking, service -, maintenance - or asset management) 		
	c) for after-sales product identification, e.g. theft control, counterfeiting, allergen information		

	Module H: ICT and environmental impact		
	(Scope: enterprises with Computers)		
H1.	H1. In January 2011, did your enterprise have in place any of the following policies?		
	-optional	Yes	No
	a) Policies designed to reduce the amount of paper used in printing or copying.		
	b) Policies designed to reduce the energy consumption of your ICT equipment.		
	e.g. Computers and screens to be turned off, use of automated power down devices for the ICT equipment, use of multi-function peripheral imaging devices (printers, scanners, photocopiers) etc.		
	c) Policies for using telephone, web or video conferencing instead of physical travel.		
H2.	In January 2011, did your enterprise have in place any dedicated IT applications to reduce the energy consumption of business processes? (including the optimisation of work routines, production processes, transport or logistics)	Yes	No □
	-optional		
Н3.	In January 2011, did your enterprise provide to the persons employed remote access to the enterprise's e-mail system, documents and applications?	Yes	No □
	-optional		

²⁰ For indicator D6 of the benchmarking framework (bieannial) ²¹ For indicator D6 of the benchmarking framework (biennial)

	Module X: Background information* ²²		
	(X1-X4) available in some countries from SBS, the business register or administrative data and thus not to be included; latest available information should be provided		
X1.	Main economic activity of the enterprise, during 2010		
X2.	Average number of persons employed, during 2010		
X3.	Total purchases of goods and services (in value terms, excluding VAT), for 2010 - Optional / conditional		
X4.	Total turnover (in value terms, excluding VAT), for 2010		

²² For background information of the benchmarking framework

COMMUNITY SURVEY ON ICT USAGE AND E-COMMERCE IN ENTERPRISES 2011 Glossary

3G, 3 rd Generation _(new)	3G or 3rd Generation, is a family of standards for mobile telecommunications (W-CDMA, CDMA2000, etc) defined by the International Telecommunication Union (ITU). 3G standards' aim is to unify the world's mobile computing devices through a single, worldwide radio transmission standard. 3G devices allow simultaneous use of speech and data services and higher data rates. Cellular mobile services were initially offered using analogue radio technologies and these were considered as the first generation systems (1G). 2G technology replaced analogue radio networks with digital ones (2G networks) in the 1990's. Source: http://en.wikipedia.org/wiki/; http://www.itu.int; http://www.three-g.net/3g_standards.html	
Business process ^(new)	A business process or business method is a collection of related, structured activities or tasks that produce a specific service or product (serve a particular goal) for a particular customer or customers. Business processes can be of three types: <i>Management processes</i> (e.g. corporate governance, strategic management), <i>Operational processes</i> (e.g. purchasing, manufacturing, marketing and sales etc) and <i>Supporting processes</i> (e.g. accounting, recruitment, technical support etc). Source: <u>http://en.wikipedia.org/wiki/Business process</u>	
Counterfeiting	A counterfeit is an imitation, usually one that is made with the intent of fraudulently passing it off as gonuing. Counterfeit products are often produced	

- (new) A counterfeit is an imitation, usually one that is made with the intent of fraudulently passing it off as genuine. Counterfeit products are often produced with the intent to take advantage of the established worth of the imitated product. The word counterfeit frequently describes both the forgeries of currency and documents, as well as the imitations of products or goods (e.g. clothing, software, pharmaceuticals, jeans, watches, electronics, etc.). Source: http://en.wikipedia.org/wiki/Counterfeiting
- CDMA2000^(new) Code Division Multiple Access is a channel access method utilized by various radio communication technologies. CDMA2000 refers to the mobile phone standards which use CDMA as an underlying channel access method and is an ITU approved 3G standard (3G, UMTS). One of the basic concepts in data communication is the idea of allowing several transmitters to send information simultaneously over a single communication channel. This allows several users to share a bandwidth of different frequencies. This concept is called multiplexing. CDMA employs spread-spectrum technology and a special coding scheme (where each transmitter is assigned a code) to allow multiple users to be multiplexed over the same physical channel. By contrast, time division multiple access (TDMA) divides access by time, while frequency-division multiple access (FDMA) divides it by frequency. CDMA is a form of "spread-spectrum" signalling, since the modulated coded signal has a much higher data bandwidth than the data being communicated.

Source: http://en.wikipedia.org/wiki/CDMA

An analogy to the problem of multiple access is a room (channel) in which people wish to communicate with each other. To avoid confusion, people could take turns speaking (time division), speak at different pitches (frequency division), or speak in different languages (code division). CDMA is analogous to the last example where people speaking the same language can understand each other, but not other people. Similarly, in radio CDMA, each group of users is given a shared code. Many codes occupy the same channel, but only users associated with a particular code can understand each other. Source: http://en.wikipedia.org/wiki/CDMA ; http://www.umtsworld.com/umts/fag.htm#f26 CRM Customer Relationship Management (CRM) is a management methodology which places the customer at the centre of the business activity, based in an intensive use of information technologies to collect, integrate, process and analyse information related to the customers. One can distinguish between: 1. Operational CRM - Integration of the front office business processes that are in contact with the customer. Analytical CRM - Analysis, through data mining, of the information 2. available in the enterprise on its customers. This aims to gather in depth knowledge of the customer and how to answer to its needs. Data Representation of facts, concepts, or instructions in a formalized manner suitable for communication, interpretation, or processing by humans or by automatic means. Any representations such as characters or analogue quantities to which meaning is or might be assigned. Source: http://www.its.bldrdoc.gov/projects/devglossary/ data.html Digital Subscriber Line (DSL) is a family of technologies that provides digital DSL data transmission over the wires of a local telephone network. DSL is widely understood to mean Asymmetric Digital Subscriber Line (ADSL), the most commonly installed technical varieties of DSL. DSL service is delivered simultaneously with regular telephone on the same telephone line as it uses a higher frequency band that is separated by filtering. Source: http://en.wikipedia.org/wiki/DSL DPS (new) Dynamic Purchasing System. A completely electronic procedure which may be established by a contracting authority to purchase commonly used goods, works or services. It is limited in duration and open throughout its validity. Source: http://www.ogc.gov.uk/documents/Guide dynamic purchasing.pdf EDI, EDI-type Electronic Data Interchange (EDI) refers to the structured transmission of (new) data or documents between organizations or enterprises by electronic means. It also refers specifically to a family of standards (EDI-type) and EDI-type messages which can be automatically processed. Source: http://en.wikipedia.org/wiki/Electronic Data Interchange Orders initiated with EDI. EDI (electronic data interchange) is an e-business **EDI e-commerce** (new) tool for exchanging different kinds of business messages. EDI is here used as a generic term for sending or receiving business information in an agreed format which allows its automatic processing (e.g. EDIFACT, XML, etc.) and without the individual message being manually typed. "EDI e-commerce" is

limited to EDI messages placing an order. Source: OECD, DSTI/ICCP/IIS(2009)5/FINAL e-Invoice An e-invoice is an invoice where all data is in digital format and it can be processed automatically. A distinctive feature of an e-invoice is automation. Einvoice will be transferred automatically in inter-company invoicing from the invoice issuer's or service provider's system directly into the recipient's financial or other application. E-invoicing, comprises billing and payment information exchanged between the parties - businesses, the public sector, consumers - involved in commercial transactions, transmitted via the Internet or other electronic means. Source: http://ec.europa.eu/enterprise/sectors/ict/e-invoicing/ The transmission protocol might be XML, EDI or other similar format.

Electronic commerce (e-commerce) An e-commerce transaction is the sale or purchase of goods or services, conducted over computer networks by methods specifically designed for the purpose of receiving or placing of orders. The goods or services are ordered by those methods, but the payment and the ultimate delivery of the goods or services do not have to be conducted online. An e-commerce transaction can be between enterprises, households, individuals, governments, and other public or private organisations. E-commerce comprises orders made in Web pages, extranet or EDI and excludes orders made by telephone calls, facsimile, or manually typed e-mail. The type is defined by the method of making the order. Source: OECD, DSTI/ICCP/IIS(2009)5/FINAL

E-mail Electronic transmission of messages, including text and attachments, from one computer to another located within or outside of the organisation. This includes electronic mail by Internet or other computer networks.

ERPEnterprise Resource Planning (ERP) consists of one or of a set of software
applications that integrate information and processes across the several
business functions of the enterprise. Typically ERP integrates planning,
procurement, sales, marketing, customer relationship, finance and human
resources.
ERP software can be customised or package software. These latter are single-

vendor, enterprise wide, software packages, but they are built in a modular way allowing enterprises to customise the system to their specific activity implementing only some of those modules.

ERP systems typically have the following characteristics:

- 1. are designed for client server environment (traditional or web-based);
- 2. integrate the majority of a business's processes;
- 3. process a large majority of an organization's transactions;
- 4. use enterprise-wide database that stores each piece of data only once;
- 5. allow access to the data in real time.
- **eTendering** (new) eTendering is the stage of an eProcurement process dealing with the preparation and submission of tenders or proposals online; this includes bids submitted through open, restricted, or negotiated procedures, as well as Framework Agreements and Dynamic Purchasing Systems (DPS).
- **EDGE** (new) Enhanced Dara rates for GSM technology represent further enhancements to GSM networks providing up to three times the data capacity of GPRS. EDGE networks rely on Time Division Multiple Access transmission (TDMA) and General Packet Radio Service (GPRS). Source: http://gsmworld.com/technology/edge.htm

EVDO (1xEVDO) (new) Evolution-Data Optimized or Evolution-Data only, abbreviated as EV-DO or EVDO and often EV, is a telecommunications standard for the wireless transmission of data through radio signals, typically for broadband Internet access. It uses multiplexing techniques including code division multiple access (CDMA) as well as time division multiple access (TDMA) to maximize both individual user's throughput and the overall system throughput. It is standardized by 3rd Generation Partnership Project 2 (3GPP2) as part of the CDMA2000 family of standards and has been adopted by many mobile phone service providers around the world – particularly those previously employing CDMA networks.

http://en.wikipedia.org/wiki/1xEVDO

- **Extranet** A closed network that uses Internet protocols to securely share enterprise's information with suppliers, vendors, customers or other businesses partners. It can take the form of a secure extension of an Intranet that allows external users to access some parts of the enterprise's Intranet. It can also be a private part of the enterprise's website, where business partners can navigate after being authenticated in a login page.
- **GSM** ^(new) Global System for Mobile Communications. GSM is a digital cellular technology used for transmitting mobile voice and data services. It is the most popular standard for mobile telephone systems in the world. GSM differs from its predecessor technologies in that both signaling and speech channels are digital, and thus GSM is considered a second generation (2G) mobile phone system.

Source: <u>http://en.wikipedia.org/wiki/GSM</u>

- **GPRS** ^(new) General Packet Radio Service is a very widely deployed wireless data service, available with most GSM networks. GPRS offers throughput rates of up to 40 kbit/s, so that users have a similar access speed to a dial-up modem, but with the convenience of being able to connect from almost anywhere. Source: http://www.gsmworld.com/technology/gprs.htm
- **HSDPA** ^(new) High-Speed Downlink Packet Access is an enhanced 3G (third generation) mobile telephony communications protocol in the High-Speed Packet Access (HSPA) family, also coined 3.5G, 3G+ or turbo 3G, which allows networks based on Universal Mobile Telecommunications System (UMTS) to have higher data transfer speeds and capacity. Source: http://en.wikipedia.org/wiki/HSDPA
- **HUSPA** ^(new) High-Speed Uplink Packet Access (HSUPA) is a 3G mobile telephony protocol in the HSPA family with up-link speeds up to 5.76 Mbit/s. The name HSUPA was created by Nokia. The technical purpose of the Enhanced Uplink feature is to improve the performance of uplink dedicated transport channels, i.e. to increase capacity and throughput and reduce delay according to the ITU Rel.6 standard published by the 3rd Generation Partnership Project (3GPP). Source: http://en.wikipedia.org/wiki/HSUPA
- Information(new)1) Facts, data, or instructions in any medium or form.2) The meaning that a human assigns to data by means of the known
conventions used in their representation.
(Source: http://www.its.bldrdoc.gov/projects/devglossary/ information.html)
- Internal An internal computer network is a group of at least two computers connected together using a telecommunication system for the purpose of communicating and sharing resources within an enterprise. It typically connects personal computers, workstations, printers, servers, and other devices. It is used usually for internal file exchange between connected users; intra business communications (internal e-mail, internal web based interface etc), shared access to devices (printers etc) and other applications (databases) or for joint business processes.

LAN (Local Area Network) - A network for communication between computers confined to a single building or in closely located group of buildings, permitting users to exchange data, share a common printer or master a common computer, etc.

- Internet The Internet is a global system of interconnected computer networks that use the standard Internet Protocol Suite (TCP/IP) to serve billions of users worldwide. It is a network of networks that consists of millions of private, public, academic, business, and government networks of local to global scope that are linked by a broad array of electronic and optical networking technologies. The Internet carries a vast array of information resources and services, most notably the inter-linked hypertext documents of the World Wide Web (WWW) and the infrastructure to support electronic mail. Source: http://en.wikipedia.org/wiki/Internet Relates to Internet Protocol based networks: www, Extranet over the Internet, EDI over the Internet, Internet-enabled mobile phones.
- **Intranet** An internal company communications network using Internet protocol allowing communications within an organisation.
- **ISDN** Integrated Services Digital Network.
- MessageAny thought or idea expressed briefly in a plain or secret language, prepared
in a form suitable for transmission by any means of communication.
Source: http://www.its.bldrdoc.gov/projects/devglossary/message.html
- **Mobile** broadband ^(new) Mobile broadband (Mobile Internet) is the name used to describe various types of wireless high-speed Internet access through a portable modem, telephone or other device. (viz. 3G) Source: <u>http://en.wikipedia.org/wiki/Mobile_broadband</u>
- **Modem** Device that modulates outgoing digital signals from a computer or other digital device to analogue signals for a conventional copper twisted pair telephone line and demodulates the incoming analogue signal and converts it to a digital signal for the digital device. (MODEM: MOdulator DEModulator)
- **Nettop** (new) A nettop is a small size, low-wattage computer designed for basic tasks such as surfing the Internet, accessing web-based applications, document processing, audio/video playback etc. The hardware specifications and processing power are usually reduced and hence make nettops less appropriate for running complex or resource intensive applications Source: http://en.wikipedia.org/wiki/Nettop

Odette (standards, organisation) Odette International is an organisation, formed by the automotive industry for the automotive industry. It sets the standards for e-business communications, engineering data exchange and logistics management, which link the 4000 plus businesses in the European motor industry and their global trading partners. Source: http://www.odette.org/html/home.htm

Office
(automation)Office (automation) software is a generic type of software comprising
(grouped together) usually a word processing package, a spreadsheet,
presentations' software etc.

- **Online payment** An online payment is an integrated ordering-payment transaction
- **Open Source operating systems** Open Source operating system software refers to computer software under an open Source license. An open-Source license is a copyright license for computer software that makes the Source code available under terms that allow for modification and redistribution without having to pay the original author. Such licenses may have additional restrictions such as a requirement to preserve the name of the authors and the copyright statement within the code.

PDA (new) A Personal Digital Assistant (PDA) is a handheld device that combines computing, telephone/fax, Internet and networking features. A typical PDA can function as a cellular phone, fax sender, Web browser and personal organizer. Source: http://www.webopedia.com/TERM/P/PDA.html

- Public Electronic Public electronic Procurement refers to the use of the Internet by enterprises Procurement to offer goods or services to public authorities at national level or in other EU countries. The eProcurement process is based on a number of stages from the eProcurement (new) notification process (online availability of procurement notices and tender specifications) through tendering, awarding, to payment.
- RFID (new) Radio-frequency identification (RFID) is an automatic identification method, relying on storing and remotely retrieving data using devices called RFID tags or transponders.

An RFID tag is an object that can be applied to or incorporated into a product for the purpose of identification using radiowaves. Some tags can be read from several meters away and beyond the line of sight of the reader.

- Sales via A part of the e-commerce activities, sales via website (web application) are orders made in an online store or filled in and sent by an electronic form on website (web the www or extranet. Web sales are distinguished from EDI sales. In sales) particular, the type of e-commerce transaction is defined by the method of making the order. This approach should mitigate the interpretation problems where both types, EDI and Web, are used in the process. An example is a situation where an order is made by the customer through a web application but the information is transmitted to the seller as an EDI-message. Here the type of selling application is however web, EDI is only a business application to transmit information about the sale. Web-sales can be done by mobile phones using an Internet-browser. Source: OECD, DSTI/ICCP/IIS(2009)5/FINAL
- Secure Sockets Layer (SSL) and its predecessor Transport Layer Security SSL/TLS (TLS) are cryptographic protocols which provide secure communications on the Internet. SSL provides endpoint authentication and communications privacy over the Internet using cryptography. In typical use, only the server is authenticated (i.e. its identity is ensured) while the client remains unauthenticated; mutual authentication requires Public Key Infrastructure (PKI) deployment to clients. The protocols allow client/server applications to communicate in a way designed to prevent eavesdropping, tampering, and message forgery.
- UBL (new) Universal Business Language (UBL) is a library of standard electronic XML business documents such as purchase orders and invoices. UBL was developed by an OASIS Technical Committee with participation from a variety of industry data standards organizations. UBL is designed to plug directly into existing business, legal, auditing, and records management practices. It is designed to eliminate the re-keying of data in existing fax- and paper-based business correspondence and provide an entry point into electronic commerce for small and medium-sized businesses.

Source: http://en.wikipedia.org/wiki/Universal Business Language

UMTS^(new) Universal Mobile Telecommunications System (UMTS) is one of the thirdgeneration (3G) mobile telecommunications technologies being developed within the ITU's (International Telecommunication Union) IMT-2000 framework (International Mobile Telecommunications-2000). It is a realisation of a new generation of broadband multi-media mobile telecommunications technology.

UMTS relies on the Wideband Code Division Multiple Access (W-CDMA) transmission for handling data transmission traffic and uses High Speed Packet Access at transmission rates that support large file transfers and mobile data-intensive Internet activities like video and music streaming. Source:

http://en.wikipedia.org/wiki/Universal Mobile Telecommunications System

- Web ecommerce (new) Orders made at an online store (webshop) or via web forms on the Internet or extranet regardless of how the web is accessed (computer, laptop, mobile phone etc.) Source: OECD, DSTI/ICCP/IIS(2009)5/FINAL
- Webform (new) A webform on a web page allows a user to enter data that is sent to a server for processing. Webforms resemble paper forms because Internet users fill out the forms using checkboxes, radio buttons, or text fields. For example, webforms can be used to enter shipping or credit card data to order a product or can be used to retrieve data. Source: http://en.wikipedia.org/wiki/
- **Website** Location on the World Wide Web identified by a Web address. Collection of Web files on a particular subject that includes a beginning file called a home page. Information is encoded with specific languages (Hypertext mark-up language (HTML), XML, Java) readable with a Web browser, like Netscape's Navigator or Microsoft's Internet Explorer.
- **Wireless access** The use of wireless technologies such as radio-frequency, infrared, microwave, or other types of electromagnetic or acoustic waves, for the last internal link between users devices (such as computers, printers, etc) and a LAN backbone line(s) within the enterprise's working premises. It includes mainly Wi-fi and Bluetooth technologies.
- xCBL
 XML Common Business Library (xCBL) is the pre-eminent XML component library for business-to-business e-commerce. Source: <u>http://www.xcbl.org/</u>
- **xDSL** Digital Subscriber Line. DSL technologies are designed to increase bandwidth available over standard copper telephone wires. Includes IDSL, HDSL, SDSL, ADSL, RADSL, VDSL, DSL-Lite.
- XML ^(new) The Extensible Markup Language is a markup language for documents containing structured information. Structured information contains both content (words, pictures, etc.) and some indication of what role that content plays (for example, content in a section heading has a different meaning from content in a footnote, which means something different than content in a figure caption or content in a database table, etc.). Almost all documents have some structure. A markup language is a mechanism to identify structures in a document. The XML specification defines a standard way to add markup to documents. Source: http://www.xml.com/

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