

# Measuring Insurance Output

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# ESA95 principles

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- ▶ ESA95 § 3.63 J and annex 3 insurance
- ▶ Output of life insurance and non-life insurance is calculated as:
  1. Actual premiums earned
  - plus* 2. Premium supplements
  - less* 3. claims due
  - less* 4. changes in technical reserves

# ESA95 principles

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- *1. Premiums earned:* Actual premiums earned (not equal to actual premiums which include pre-paid premiums)
- *2. Premium supplements:* (=property income attributable to insurance holders). Entire income earned by insurance corporations by investing the technical reserves (not own funds).
- *3. Claims due:* cover events that occur in the period (not equal to claims payable)

# ESA95 principles

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- 4. *Technical reserves* include two elements:
  1. Prepayments of insurance premiums and reserves for outstanding claims
  2. Technical provisions against outstanding risks

# ESA95 principles

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All four elements in the calculation of output should be measured excluding holding gains and losses!

# Danish calculation

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- For non-life insurance we use the formula from ESA95
- For life insurance and pension funds we calculate output from the cost side .

## Life insurance and pension funds

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- Output calculated from the cost side:

Intermediate consumption  
*plus* Wages and salaries  
*plus* consumption of fixed capital  
*plus* other taxes on production, net  
*plus* return on own capital (1,5 pct.)

# Why different methods?

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- Because of the longer time horizon, life insurance and pensions funds will have a relatively larger share of shares than other insurance corporations and therefore holding gains play a bigger role.
- This results in rather volatile returns on the insurance technical reserves
- Therefore the formula in ESA95 §3.63 would produce meaningless results



# Exceptional losses = catastrophes

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- In cases of un-normal events, the calculations for non-life insurance may result in negative output
- This happened in Denmark in 1999 and 2005 (big storms) and 2011 (a thunderstorm resulting in flooding of houses)
- In order to avoid negative output values, we recorded the major part of claims due as a capital transfer.
- Danish definition of a catastrophe: When claims due exceed 1/4 of total annual output in insurance

# Sources

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- Danish Financial Supervisory Authority (FSA) collects accounting data for **all** insurance companies.
- The data has all necessary information in order to calculate output and intermediate consumption in insurance corporations:
  - on accrual basis
  - excluding holding gains and losses

# New methods in SNA2008/ESA2010

- ▶ To avoid major fluctuations in insurance output, SNA2008/ESA2010 acknowledge two alternative methods for calculating insurance output:

1. Using adjusted claims (model)
2. Calculations from the cost side

Changing the method will have a rather large impact on the results for other insurance (mio. Danish kroner):

Out present method:	21.179
Output adjusted claims:	21.753
Output sum of costs:	15.992